



Katie Kirchner
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Commercial Sales and Leasing
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Katie Kirchner started her career in commercial real estate while interning for a commercial real estate and development firm in 2003. After graduation, she was hired full time. She obtained her Real Estate license and served as office manager, overseeing both the office and development projects. Her duties also included sales, leasing and marketing. She then worked for another development company, specializing in office condominium projects. Katie transitioned further into development working as Property and Association manager for several of the office and business parks. Her resume includes work on several ground leases, build-to-suits and multi-tenant retail buildings with major retailers including Walgreens, SunTrust Bank, Wells Fargo Bank, Blockbuster Video, T-Mobile, Tire Kingdom, and Tractor Supply.

Katie joined the Strategic Sites team in September 2011 and works closely with Kate Clifford in sales and leasing transactions. She utilizes her background, managerial and organization skills to ensure the best possible outcome for all clients. Katie is also the Property Manager for Strategic Sites. She has grown the portfolio of management properties year after year and oversees an in-house team for all duties related to property management.

Katie was born in Bethesda, Maryland and has lived in Jacksonville since 1990. She attended Bishop Kenny High School and holds a Bachelor's of Science degree in Public Relations and a minor in Psychology from University of North Florida. She is active in ICSC and NAIOP, serving on the board for the Developing Leaders Council since 2013.

Significant Projects

- Development, sales and management of multi-phase +/- 70,000SF office condominium project located at 9A and Gate Parkway in Jacksonville
- Development, sales and management of +/- 10 acre commercial park located at Yellow Bluff Rd and New Berlin Rd in North Jacksonville
- Participated in two +/- 5,000SF build-to-suit leases for University of Florida medical buildings in North Jacksonville and St. Marys, Georgia
- Development sales and management of a +/-11 acre commercial park located on CR 210 West in St. Augustine
- Participated in ground leases for SunTrust Bank, Walgreens, Chili's and McDonalds at Bartram Crossings in Jacksonville.
- Participated in several professional offices leases including: +/- 4,418SF lease to Stifel Nicolaus, +/- 3,100SF lease to America's Choice Title, +/- 4,860SF lease to SLG, +/- 7,500 SF lease to Ice House America
- Participated in market studies prepared for and leases with national clients such as Panera Bread and Office Depot.
- Leasing and Management of a +/- 10,000SF Professional/Medical office building in Jacksonville Beach.
- Management of a +/- 40,000SF shopping center in Ponte Vedra Beach.